Contact: Keith Saunders

UNIVERSITY OF IOWA HOSPITALS AND CLINICS PROPOSED RATE INCREASE FOR FY 2015

Action Requested: Consider a FY 2015 hospital rate increase of 6%.

Executive Summary: The Board, as University of Iowa Hospital and Clinics (UIHC) Trustees, is requested to approve a 6% rate increase at UIHC effective July 1, 2014.

<u>Background</u>: To determine the annual proposed increase in charges, UIHC does a detailed review of all charge items. Internal costs and external benchmarks are used in charge rate setting. Our charges have some impact on prospective rates set by payers. They also directly impact current reimbursement for payers who use percent of charge as part of their payment structure. This could be an overall payer methodology, or may just affect certain contract carve-outs and outlier payments.

Determining the overall proposed charge master increase is directly driven by two factors.

- The first factor is where we are versus peers regarding charge levels. The University of Iowa Hospitals and Clinics charges are currently relatively low compared to our peers. In the most recently issued University Health System Consortium (UHC) comparison, the University of Iowa acuity adjusted charges are at the 30th percentile of all consortium (UHC) hospitals.
- The second main factor is limits on charge increases that are in some of our contracts. Many of our commercial payers limit annual facility charge increases to no more than 6%.

Given the UIHC's low charge levels, it would be reasonable to increase charges more than 6%. However, given the cap on charge increases in many of our contracts, we feel it is most prudent to cap the increase proposal to 6%.